

Dr. Richard Kaye is best known for working with entrepreneurs to accelerate the growth of their businesses by elevating their influence, credibility, and exposure. For nearly 24 years, he has worked with business owners, from emerging startups to established enterprises, to increase revenue, deepen customer relationships, and expand their impact in meaningful, measurable ways.

A recognized authority on trust-based business growth, Richard has been featured on television and radio programs, including KGTV in San Diego and KTLA in Los Angeles, and he's appeared in *Forbes* Magazine. PBS also produced a special feature about him and his pioneering work in personal and professional transformation.

He is the creator of the renowned program *The Secrets of Empowering Negotiation* and the author of *The Trust Economy: How to Win Hearts, Keep Customers, and Grow Without Chasing Leads*. His latest work reveals how influence, credibility, and exposure create a powerful multiplier effect that allows entrepreneurs to attract ideal clients, inspire loyalty, and build sustainable success without relying on traditional marketing.

Richard's message has reached audiences around the world. He has spoken and led programs across Australia, France, Japan, Russia, the Bahamas, and throughout the United States, inspiring professionals to build authentic, trust-driven relationships that grow both business and legacy.

He has shared stages with industry icons including Lisa Nichols, Mark Victor Hansen, Michael Beckwith, Sharon Lechter, and Forbes Riley, and myriad others. In recognition of his lifelong contributions to entrepreneurship and leadership development, Richard received both the White House Presidential Lifetime Achievement Award and the Lifetime Achievement Award from the Top Talent Agency.

In addition to his business and speaking achievements, he served as a Non-Governmental Organization (NGO) representative to the United Nations, sat on several corporate boards, and was a Founding Member of the Taos (New Mexico) Entrepreneurial Network. He also served as vice president of CEO Space, one of the world's leading entrepreneurial training organizations.

Richard lives in Taos, New Mexico, with his wife, Angel.