

Dr. Richard Kaye is best known for working with entrepreneurs to help them accelerate the growth of their businesses. For nearly 24 years, he's assisted people in improving their bottom line. From early stage to well into revenue, he's worked with them all. He is a frequent guest on podcasts and webinars, and has been featured on radio and television programs, including KGTV in San Diego and KTLA in Los Angeles.

Richard was featured in Forbes Magazine, and there was a PBS special about him and the work he was doing. He is the creator of the renowned *The Secrets of Empowering Negotiation* program. Richard has presented workshops, programs, and seminars, in Australia, France, Japan, Russia, the Bahamas, as well as in the United States.

He has shared stages with Lisa Nichols, Mark Victor Hansen, Michael Beckwith, Sharon Lechter, Forbes Riley, and myriad others. Richard was awarded the Lifetime Achievement Award by the Top Talent Agency.

Richard is the recipient of the Whitehouse President's Lifetime Achievement Award.

He's served on a Non-Governmental Organization (NGO) member of the United Nations, as well as boards of directors of for-profit companies. Richard was a Founding Member of the Taos (New Mexico) Entrepreneurial Network (TEN), and a former vice-president of CEO Space.

Richard is the author of the highly acclaimed book, *The Secrets of Creating Customers for Life*.

He lives with his wife, Angel, in Taos, New Mexico.